

రాష్ట్రస్థాయి బ్యాంకర్ల సమితి, ఆంధ్రప్రదేశ్
राज्य स्तरीय बैंकर समिति, आन्ध्र प्रदेश

STATE LEVEL BANKER'S COMMITTEE, ANDHRA PRADESH



కన్వీనర్ యూనియన్ బ్యాంక్ ఆఫ్ ఇండియా, 2వ అంతస్తు, ఆంధ్రా బ్యాంక్ బిల్డింగ్, ఆర్.ఆర్.అప్పారావు వీధి, విజయవాడ-520 001

సంయోజక : యూనియన్ బ్యాంక్ ఆఫ్ ఇండియా, 2 మంజిల్, ఆంధ్రా బ్యాంక్ బిల్డింగ్, ఆర్.ఆర్.అప్పారావు సడక్, విజయవాడ - 520 001

Convenor Union Bank of India, 2nd Floor, Andhra Bank Building, R R Appa Rao Street, Vijayawada- 520 001

దూరవాణి Phone 0866-2562522 2562518

ई-मेल e-mail slbc@unionbankofindia.bank

वेबसाइट website www.slbcap.nic.in

Lr. No: SLBC /210/356

Date: 03.08.2024

To,

1. The Special Chief Secretary, (Agri. & Co-op), GoAP
2. The Principal Secretary, (Finance), GoAP
3. The Secretary, (Industries & Commerce and Food Processing), GoAP
4. The Secretary, (Horticulture & Fisheries), GoAP
5. The Director Agriculture, GoAP
6. The Regional Director, RBI
7. The Chief General Manager, NABARD
8. The Director, WDRA
9. The Controlling Authorities of all Banks in Andhra Pradesh
10. The LDMs of 26 Districts in AP

Madam / Dear Sir,

Reg: Minutes of subcommittee meeting on Agriculture held on 01.08.2024

We enclose herewith the minutes of the Agriculture Sub-Committee meeting held on 01-08-2024.

We request the members to initiate necessary action on the points emerged in the meeting.

Yours faithfully,

(C V N Bhaskara Rao)

General Manager and Convener, SLBC Andhra Pradesh



Encl: as above

Proceedings of Sub-Committee Meeting

Meeting Date: 01.08.2024

Time : 3.00 PM

Venue : SLBC Conference hall, UBI, Zonal Office,
Vijayawada

STATE LEVEL BANKERS' COMMITTEE OF ANDHRA PRADESH

CONVENER: UNION BANK OF INDIA



Union Bank of India, Zonal office, Andhra Bank Building,

R RappaRao Street, Vijayawada 520 001

Phone no: 0866 2562522, 2562518

Email: slbc@unionbankofindia.bank

Website: slbcap.nic.in



Proceedings of Sub-Committee Meeting

Agriculture Sub-committee meeting was held on 01.08.2024 at SLBC conference hall @3.00pm. With reference to the directions of Hon'ble Chief Minister in 227th SLBC meeting conducted on 09/07/2024, the issues related to Agriculture are taken up in this sub-committee for detailed discussion. The meeting was attended by **Shri. B. Rajsekhar IAS, Special Chief Secretary (Agriculture & Co-operation)** Government of Andhra Pradesh, **Shri A Babu, IAS Secretary to Government (Horticulture & Fisheries) (through VC)**, Govt. of AP, **Shri S. Dilli Rao, IAS**, Director of Agriculture, Govt. of AP, **Shri D. Janaki Ramaiah**, Assistant Secretary, Finance, Govt. of AP, **Shri. R. K. Mahana**, General Manager, RBI (through VC), **Shri. C V N Bhaskar Rao**, General Manager & Convener, SLBC, Andhra Pradesh, **Shri. M R Gopal**, CGM, NABARD (through VC), **Shri MSR Chandra Murthy**, DGM, NABARD, **Smt. M. Padmavathi**, Dy Director Agriculture, **Shri Sai Pradeep**, Asst. Director, WDRA (through VC), **Shri. K. Subhash Kiran**, State Lead- PMFME, Executives & Senior officers from Banks and LDMs from 26 Districts. The list of participants is enclosed.

Shri C V N Bhaskar Rao, General Manager & Convener, SLBC AP has extended a warm welcome to all the participants and explained the importance of each agenda item in brief to the forum and appealed to concerned members to give attention to the action points of this meeting for implementation in letter and spirit to reach the expectations of the Government.

Shri E. Raju Babu, Asst General Manager, Co-ordinator, SLBC of AP has presented the Agenda to the forum for discussion.

Agenda 1 : Tenant farmer lending-initiatives to be taken for improving the finance in Andhra Pradesh

Shri. Raju Babu AGM & Co-ordinator, SLBC of AP informed that, tenant farmers lending has a vital role in Andhra Pradesh state and the Government of Andhra Pradesh has initiated many steps for the improvement of Tenant Farmer lending. Hon'ble Agriculture Minister during 227th SLBC meeting exhorted the bankers to improve the tenant farmer lending in the State. He also raised the issues of Web land portal, where land details of all farmers are not covered fully in the State. He requested Bankers to envisage alternatives for this kharif season on Web land issues.

In view of the importance associated to the subject, the following aspects are put forward to improve the lending to tenant farmers.

- Department to strengthen the online portal CCRC holders with the required fields and give access to Branch Managers so that concerned bank branch can view and accord suitable credit decision on each and every CCRC card in the portal itself.
- In view of high quantum of loan disbursements through SHGs, where majority members hail from agriculture families, an analysis can be made to quantify credit flow through this channel for tenants, which reflects the real financial exposure to tenant farmers.
- Creating awareness through the department among the owner farmers to co-operate with their tenant farmer allowing to avail Bank credit.
- Department may explore the possibility for creation of guarantee coverage for these loans to build confidence among financing banks.
- State Government may explore the possibility to route all benefits including sale proceeds of crop through KCC account or operative account of the tenant, so that a win-win



situation may prevail in terms of loan recovery and timely renewal of KCC thereby availing the benefit of Vaddi leni Runalu (VLR).

- State Government may explore the possibility of establishment of corporation like Streenidhi for onward lending to tenant farmers so that every tenant farmer in the state will be covered by institutional finance.

Shri B. Rajsekhar IAS, Special Chief Secretary, Govt. of AP in his remarks informed that, the Govt. of Andhra Pradesh enacted APCCR act 2019 with an aim to provide various benefits to the actual cultivators while safeguarding the land rights of the owner farmers. The act enables the tenant farmers to Crop Cultivators Rights Card (CCRC) and granting them the rights on the crop for a period of 11 months as well as the eligibility to avail benefits under different Government schemes.

He advised the Banks to fulfil the intent of the act and honour all the eligible CCRC's and finance those card holders at the earliest.
(Action: All Banks)

He also informed that Department has plan to conduct social audit and arrive at the survey numbers and extent which are under tenancy for the year before commencement of crop season. The list will be shared to Banks for extending finance every year. Banks are advised to discourage crop loans to non-cultivators and sanction only to genuine cultivators (Tenant farmers).
(Action: Agriculture Department and Banks)

Shri A Babu IAS, Secretary to Government (Horticulture & Fisheries) Govt. of AP has informed that, with the cooperation of DCCB, a pilot project was implemented to improve the tenant farmer lending in Konaseema district by the District Collector during last year. He advised the department to explore the possibility to implement the same in other districts. In response, Special Chief secretary asked the department to present a case study for detail discussion and implementation.

Shri S. Dilli Rao, IAS, Director of Agriculture, Govt. of AP advised the Banks to create a separate scheme code (label code/MIS code) for tenant farmer finance in all Banks CBS platform in Andhra Pradesh State and submit the correct data every month to the department of Agriculture.
(Action: All Banks)

Shri. R. K. Mahana, General Manager, RBI informed the forum that any specific policy issues that arise in the deliberations may be flagged to RBI AP RO, to get it resolved.

Shri MSR Chandra Murthy, DGM, NABARD informed that department may explore the possibility for setting up of SERP like institution to hand hold the tenant farmers in getting the loans and availing all the benefits.

(Action: Agriculture Department)

Bankers requested the department to increase the CCRC period from 11 months to maximum of 36 months.
(Action: Agriculture Department)



Agenda 2 : Modernisation in Agriculture and how to reduce the cost of cultivation of various crops and value addition to the produce.

AGM SLBC requested the members to deliberate and suggest implementable action points on Modernisation in Agriculture, reduction in cost of cultivation in various crops and value addition to the produce.

After thorough deliberations the following suggestions were given by the members:

Digital Infrastructure: Invest in robust digital infrastructure in rural areas to support Internet of Things (IoT) and AI-based farming solutions, ensuring reliable internet connectivity and data transmission.

(Action: Govt. of Andhra Pradesh)

Design insurance products that leverage IoT and AI data to offer more accurate and tailored coverage for farmers, reducing risks associated with weather variability and crop failures.

(Action: Govt. of Andhra Pradesh)

Implement subsidy programs for IoT devices, drones, modern farm machinery to help farmers afford the initial investment required for smart agriculture technologies.

(Action: Govt. of Andhra Pradesh)

Conduct financial literacy programs for farmers to help them understand and access the benefits of loans, subsidies, and insurance products tailored for smart agriculture.

(Action: NABARD and Banks)

Provide affordable loans and credit facilities by designing tailor made products to farmers, FPOs and Custom Hiring Centres (CHC) to purchase IoT devices, drones, and other smart agriculture technologies.

(Action: Banks)

Training programmes for FPO members and rural youth in drone piloting are essential to ensure uninterrupted drone service delivery. These programs will equip participants with the necessary skills to operate and maintain drones, creating a reliable workforce capable of managing this technology effectively. This initiative not only ensures consistent service for farmers but also generates employment opportunities for rural youth, addressing the issue of rural unemployment.

(Action: Govt. of Andhra Pradesh)

The Namo Drone Didi scheme aims to provide drones to 15,000 selected women SHGs during the period 2023-24 to 2025-2026 for providing rental services to farmers. SHG women may be encouraged to avail the facility.

(Action: All Banks & SERP)

Value addition of agricultural produce serves as a vital link between the agriculture and industrial segments of the economy. Strengthening this link is of critical importance to reduce wastage of agricultural raw materials, improve the value of agricultural produce by increasing shelf life, fortify the nutritive capacity of the food products and ensure remunerative prices to farmers as well as affordable prices to consumers.

Food processing sector has also emerged as an important segment of the Indian economy in terms of its contribution to GDP, employment and investment. Post-harvest technology and management plays a crucial role in value addition to agriculture. The post-harvest loss in the country is estimated to be in the range of 30 to 40 percent. This is due to lack of Post-Harvest Management (PHM) and the paucity of processing facilities. Storage structures have to be created with the convergence of Govt. of India Schemes.

(Action: Govt. of Andhra Pradesh)



Agenda 3: Crop Insurance

Shri B. Rajsekhar IAS, Special Chief Secretary, Govt. of AP informed that, during the current Kharif Season Government of Andhra Pradesh is implementing the existing system of crop insurance. If any changes in the crop insurance coverage, department will inform the changes accordingly to all the stakeholders in the State.

Agenda 4: Issues in Sanction of Crop loans to RoFR patta holders in Andhra Pradesh

AGM SLBC informed that, SLBC has received many complaints from cultivators and LDMs on non-sanction of crop loans to RoFR patta holders. When enquired with the Banks, Banks have informed that in order to consider crop loan sanctions to these patta holders, they need to submit 1B Adangal. Banks have expressed concern over unavailability of the land details in Bhoomi Web-land portal for creation of charge.

SLBC has requested the State Government to take up the integration part as early as possible so that seamless credit to RoFR patta holders will happen.

Shri S. Dilli Rao, IAS, Director of Agriculture, Govt. of AP informed that, RoFR land details will be available in GIRI BHOOMI PORTAL which is maintained by Tribal welfare department and integration with web land portal is to be done by Revenue department, Govt. of AP. He assured that the matter will be taken up with the concerned department and get it resolved at the earliest.

Agenda 5 : e Kisan Upaj Nidhi (e KUN) online platform

Shri Sai Pradeep, Asst. Director, WDRA informed that, Government of India has recently launched an online platform, e Kisan Upaj Nidhi integrated with Jan Samarth Portal to facilitate the farmers to avail Negotiable Warehouse Receipt loans for those who have stored their produce in WDRA registered warehouses. This integration will provide farmers liquidity and help in preventing distress sale. eKUN will reduce the turnaround time for pledge loans through seamless transfer of data. He informed that these loans are also eligible for interest subvention. He requested concerned departments and Banks to widely disseminate the benefits of eKUN at the ground level, so that the farmers in the State can avail the benefit.

Agenda 6: Biomass pellet Manufacturing is eligible activity under Priority Sector Lending (PSL)– extension of credit to eligible biomass entrepreneurs under PSL.

AGM SLBC informed that, Ministry of Power (MoP) has set up a SAMARTH Mission to address the twin problems of stubble burning & reduction of carbon footprint from thermal power generation. The SAMARTH Mission is taking up all the possible steps to promote and facilitate the use of biomass fuel in thermal power plants. In order to meet the rising demand of Biomass Pellets in coal fired Thermal Power Plants, which presently stands at 1 Lakh MT per day at 5 % co-firing, Biomass pellet manufacturing capacity in the country needs to be increased rapidly.

He also informed that, Biomass Pellet Manufacturing has been notified under Priority Sector Lending (PSL) by the Reserve Bank of India to facilitate easier & faster availability of Bank loans to the pellet manufacturers. Further, RBI has incorporated the biomass pellet manufacturing is an eligible activity under para 8.4.1 (iii) (Ancillary Services) of Master Directions on Priority Sector Lending dated 04.09.2020. However, it has been observed that not all Banks and their branches are currently aware about the inclusion of biomass under PSL.

AGM SLBC advised the Banks to create awareness up to the branch level and advise the branches to extend credit to all eligible biomass entrepreneurs under PSL.



List of Participants

| S. No | Name (Shri/Smt) | Designation | Organisation |
|-------------------------------------|---------------------------|---|---------------------|
| CHIEF GUEST | | | |
| 1 | Budithi Rajsekhar, IAS | Special Chief Secretary to Government (Agriculture, Sericulture, Cooperation & Marketing) | Govt. of AP |
| 2 | Ahmed Babu, IAS | Secretary (Horticulture & Fisheries) | Govt. of AP (VC) |
| 3 | S. Dilli Rao, IAS | Director Agriculture, of GoAP | Govt. of AP |
| Officials- Govt. of India | | | |
| 4 | Sai Pradeep | Asst. Director (WDRA) | Govt of India (VC) |
| Officials- Govt. of AP | | | |
| 5 | D. Janaki Ramaiah | Asst. Secretary (Finance) | Govt. of AP |
| 6 | K. Subash Kiran | State Lead-PMFME | Govt. of AP |
| 7 | M. Padmavathi | DDA(Agriculture) | Govt. of AP |
| 8 | M. Varaprasad | Asst. Section Officer (Finance) | Govt. of AP |
| RESERVE BANK OF INDIA | | | |
| 9 | Rajesh K Mahana | General Manager, AP RO | RBI (VC) |
| NABARD | | | |
| 10 | M. R. Gopal | Chief General Manager | NABARD (VC) |
| 11 | M. S. R. Chandra Murthy | DGM | NABARD |
| SLBC of AP | | | |
| 12 | C V N Bhaskara Rao | General Manager & Convener | SLBC of AP |
| 13 | E. Raju Babu | AGM, SLBC Coordinator | SLBC of AP |
| 14 | Srinivas Dasyam | AGM, SLBC Coordinator | SLBC of AP |
| Executive Members from Banks | | | |
| 15 | A. Sharada Murty | Dy. Zonal Head (DGM) | Union Bank of India |
| 16 | S. Anantha Padmanabha Rao | Dy General Manager | Canara Bank |
| 17 | P. N. Ravikanth | Asst. General Manager | SBI |
| 18 | Ch. Srinivasulu | Asst. General Manager | Bank of Baroda |
| 19 | Venkata surya Kiran G | Asst. General Manager | Bank of India |
| 20 | K. Krishna Mohan | Asst. General Manager | Indian Bank |
| 21 | P. Satish babu | Regional head | CBI |
| 22 | N. Udaya Kumar | Chief Manager | PNB |
| 23 | G. M. V. Prasad | Regional Manager | SGB |
| 24 | Harsha Vardhan Manne | Sr. Manager | Bank of India |
| 25 | A. G. Raju | Sr. Manager | IOB |
| 26 | Thota Chanti | Sr. Manager | Union Bank of India |
| 27 | Raja Pradeep | Manager | Bank of Baroda |
| 28 | K. Prasanna Kumar | Manager | Indian Bank |
| 29 | V. Veerabhadra Rao | Manager | IOB |
| 30 | M Janardhan | Manager | CGGB |
| 31 | G Omprakash | Dy. Manager | SBI |



List of Participants

| S. No | Name (Shri/Smt) | Designation | Organisation |
|--------------|------------------------|---------------------|---------------------|
| 32 | Hyma Kumar | Regional Manager | Axis Bank |
| 33 | Rafiquddin Shaik | Regional Head | ICICI Bank |
| 34 | Ch. Rohini Kumar | VP (Cluster Head) | HDFC Bank Ltd |
| 35 | Ch. Lakshmikanth Kumar | AVP | Axis Bank |
| 36 | N. Sunil Kumar | Sr. Manager | DBS Bank Ltd |
| 37 | G. Vamsikrishna | Dy. Manager | ICICI BANK |
| 38 | S Ananda Rao | Asst. manager | Axis Bank |
| 39 | Goutham Laxminarayana | Chief Manager, SLBC | Union Bank of India |
| 40 | K. Ramana Naik | Asst. Manager, SLBC | Union Bank of India |
| 41 | Sunil R Kampa | Asst. Manager, SLBC | Union Bank of India |

Other Banks and LDMs participated through VC

